

GALÁNTA

Business Development Manager (Beverage Portfolio)

Do you want to help shape the future of natural energy? Would you like to nurture a better for you, better for the planet beverages here in Ireland? Are you interested in sustainability and looking after the environment?

This is a unique opportunity to help accelerate the growth of Tenzing Natural Energy in Ireland and help us grow our beverage portfolio across all sales channels. Sustainability is at our core and our vision is to make the world a better place one bite and sip at a time!

The Person

This person will have proven experience in FMCG and is highly self-motivated. Strong organizational and time management skills are a must, as well as excellent relationship building, presentation and communication skills. Most importantly this person must be enthusiastic, spontaneous, adaptable always have a smile on their face and have a love for the planet.

Key Responsibilities

- Maximizing business within existing sales channels
- Build strong direct & indirect route to market business
- Developing, maintaining, and enhancing business relationships
- Ensuring maximum visibility of our brands in stores through sales and merchandising
- Execute promotions, activations & events
- Achievement of KPI's and volume sales targets
- Be aware of and report on competitor and industry updates
- Building awareness and availability of new additions to our portfolio
- Other duties and responsibilities which management deem appropriate from time to time

Requirements

- Sales and Marketing experience in the food and drinks industry
- Ability to manage your own schedule and work autonomously
- Excellent communication skills
- Excellent presentation skills
- Full, clean driving license

Galánta Food & Beverages is an equal opportunities employer and we do not discriminate on the grounds of gender, sexual orientation, marital or civil partner status, pregnancy or maternity, gender reassignment, race, colour, nationality, ethnic or national origin, religion or belief, disability or age.

Job Types: Full Time Permanent

Hours of Work: Mon-Friday with occasional weekend Flexible and Remote Working Available

Salary: Competitive salary and additional bonus scheme

Company Vehicle: Provided

Please Send CV's to jobs@galantafoods.com

WWW.GALANTAFOODS.COM

01 462 3566